

# Telecom Executives' Association of MTNL

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No. TEAM/CHQ/

Date.....

To,

Date: 22/02/2008

Shri. S. Behura,  
Secretary DOT & Chairman (TC),  
20 Ashoka Road,  
New Delhi - 110 001.

Respected Sir,

Sub:-Merger of BSNL and MTNL

We have been pursuing the issue of total merger of BSNL and MTNL as a single entity. The benefits of the merger are obvious. In today's competitive environment pan India presence of a Government Telecom Company is very much essential. Operational synergies, optimum utilization of the resources, competitive tariff, procurement at competitive prices, better revenue sharing ratio with VAS providers, etc., are some of the obvious benefits which will accrue through merger.

The survival and success of PSU Telecom Service Provider is utmost important to avoid cartelization of private operators. The merger will also boost the morale of the employees of both the PSUs to unitedly face the challenges of competition and to provide better services to the customers.

Therefore we request your kindness to take all the possible initiatives for early merger of BSNL and MTNL.

With sincere regards,



(K. JAWAHAR)  
President, TEAM

Sincerely Yours,



(A.K. KAUSHIK)  
General Secretary, TEAM

Copy to :

1. Mrs. Manju Madhavan, Member (Finance), DOT, New Delhi
2. Shri. R.S.P. Sinha, CMD, MTNL, New Delhi
3. Mrs. Anita Soni, Director (Finance), CO MTNL
4. Shri. S.P. Pach<sup>an</sup>eri Director (HR) CO MTNL,