

Telecom Executives' Association of MTNL

CENTRAL HEAD QUARTER

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No. TEAM/CHQ/MTNL/CO/LC/2012

Date 18-01-2012

To,
Chairman and Managing Director MTNL,
Corporate Office, Jeevan Bharti Building,
Connaught Place, New Delhi-110001.

Subject: MTNL's Interest in respect of Lease Line are mortgaged to BSNL.

Sir,

1)The above mentioned issue was brought to the MTNL Corporate Management earlier also by us but no result was noticed . As your good self have recently taken over as CMD, MTNL , we feel it appropriate to reiterate the said issue once again to your kind notice.

2) Most astonishing matter is that the demand made by the various customers for lease lines having both originating and terminating ends in the jurisdiction of MTNL are being registered by BSNL. MTNL is asked by BSNL to execute the installation of the lease lines but BSNL is raising the bills. The cases where BSNL deems justified, rebate is being offered by BSNL.

3)There are lease lines which are either originating from within the MTNL jurisdiction and terminating within BSNL jurisdiction or vice-versa. BSNL is registering the demands and raising the bills. MTNL is installing and maintaining the lines in its jurisdiction. For these , there is no clear and transparent policy for revenue sharing.

4) MTNL's interest in this respect is mortgaged to BSNL causing MTNL for substantial loss of revenue.

5) There is another serious aspect about lease lines in MTNL. More than 1500 lease lines connections of various Banks , PSUs and other Govt. organizations have been disconnected during the period Jan-2011 to Aug- 2011 resulting into loss of revenue around Rs. 10 Crores annually in MTNL Delhi unit alone. This happened due to negligent and indifferent attitude of the top Management. The matter was brought to the notice of the MTNL corporate Management immediately

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by this association. But MTNL Corporate Management did not do anything viable to stop occurrence of such thing.

6)The poor maintenance of Optical Fiber Cable has contributed to loss of lease lines connections. Despite specific examples of such negligence on the part of MTNL Delhi unit nothing has been done so far.

7) We would request you to kindly pay immediate attention to this issue to improve revenue. If Management wants, we would serve more feed back regarding ground realities in this respect.

With regards

Yours sincerely


(A.K.Kaushik)

General secretary

Copy to:

- 1) Dir .(Technical), MTNL for information and n/a please.
- 2) Dir.(Finance) , MTNL for information and n/a please.
- 3) Dir. (HR) , MTNL for information and n/a please.
- 4) Office copy.